



Kodak i3450 Scanner vs. Fujitsu fi-6770 Scanner

COMPETITIVE CRUSH

Top Reasons to Buy

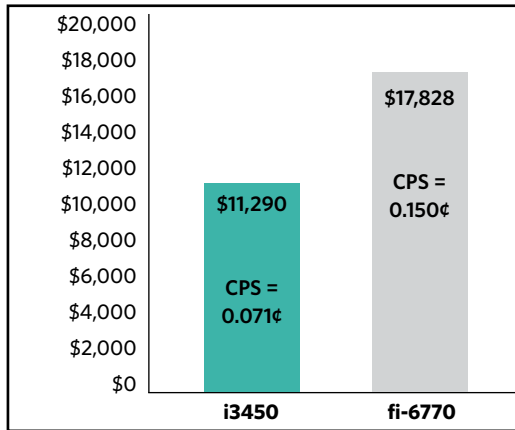
Top 6 Reasons to Buy from Kodak Alaris

Independent testing by Buyers Laboratory LLC (BLI) demonstrates multiple performance advantages for the Kodak i3450 Scanner when tested against the Fujitsu fi-6770 Scanner.

1. 37% lower total cost of ownership (TCO)

Cost Per Scan (CPS) of the Kodak i3450 is 53% lower than that of the Fujitsu fi-6770 Scanner

Estimated total cost of ownership



2. Lower list price, less expensive warranty, plus lower-cost higher-yield consumables

- Price. Warranty. Roller Kit costs and yields - all significantly better values with the Kodak i3450 Scanner

| | i3450 | fi-6770 |
|------------------|-----------|---------|
| US List Price | \$5,995 | \$7,995 |
| 3-Year Warranty | \$2,191 | \$2,705 |
| Roller Kits | \$195.95 | \$450 |
| Roller Kit Yield | 1,000,000 | 750,000 |

3. Greater real-world productivity + true performance at higher resolutions

| 300 dpi/Black | i3450 | fi-6770 |
|---|-------|---------|
| Maximum batch size | 250 | 200 |
| Average tested speed ¹ (ppm) | 86.1 | 78.9 |
| Pages/hour | 4,634 | 4,183 |

| 300 dpi/Color | i3450 | fi-6770 |
|---|-------|---------|
| Maximum batch size | 250 | 200 |
| Average tested speed ¹ (ppm) | 78.4 | 77.2 |
| Pages/hour | 4,260 | 4,103 |

¹BLI tested speeds at 300 dpi after initiating the scan from the PC and the unit's control panel hard key.

4. Intuitive control panel display

i3450 Control Panel



- i3450's large control panel display provides a description of each scan profile for easier workflow navigation

- Various error messages and icons aid operator ease

- fi-6770 contains a small LED that only displays an associated number for each job and various error number codes

fi-6770 Control Panel



5. Smarter, better media handling

Along with flawless performance running 100,000 impressions during a five-day durability test (compared to the fi-6770's two misfeeds during the same test interval), the i3450 Scanner delivers multiple features to help maintain document integrity, including:

- Intelligent Document Protection technology that detects pages about to be damaged or crinkled and stops scanning to protect documents
- Straight paper path to avoid damaging delicate or thick documents
- Adjustable ADF that can be set to auto, manual feed (one page), 100 sheets, or 250 sheets

6. Compact design saves desk space

- With the i3450 Scanner's innovative integrated flatbed design, users can utilize all the functionality of a flatbed-equipped scanner without the large footprint
- i3450 Scanner weighs 39 lbs. while the fi-6770 weighs 77.2 lbs., making the **Kodak** Scanner much easier to transport



Compare the specs story*

| | | i3450 | fi-6770 |
|---|---------------------------|--------------|-----------------|
| Scan more pages | Maximum Daily Scan Volume | 20,000 | 15,000 |
| Process bigger batches | ADF Capacity | 250 | 200 |
| Handle a wider range of document sizes & paper weights | Maximum Document Length | 160" | 120" |
| | Standard Paper Weights | 9 - 110 lbs. | 8.3 - 55.6 lbs. |
| Reduce energy use | Maximum Power Consumption | <75W | 216W |

* Please access BLIQ for complete spec comparison and access to the detailed BLI Test Reports.

Choose the winner in every meaningful category

The advantages start with price and continue through speed, reliability, features, interface and all other key performance parameters. That's why the **Kodak i3450 Scanner** is the clear choice vs. the **Fujitsu fi-6770 Scanner**.

Want to learn more?

www.kodakalaris.com/go/i3450

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Note: All test data in this report was collected during independent testing by Buyers Laboratory LLC (BLI) in the company's 10,000 square-foot test facility in New Jersey. The products tested were the **Kodak i3450 Scanner** and the **Fujitsu fi-6770**. Test results and performance comparisons are validated by BLI and published with the company's written permission.